Introduction to Continuent

Tungsten University

Class of 2020

Presented by Eero Teerikorpi, Founder and CEO

continuent

Continuent

"The MySQL Availability Company"

Eero Teerikorpi

"Smooth Sailing!"

7-Time Serial Entrepreneur
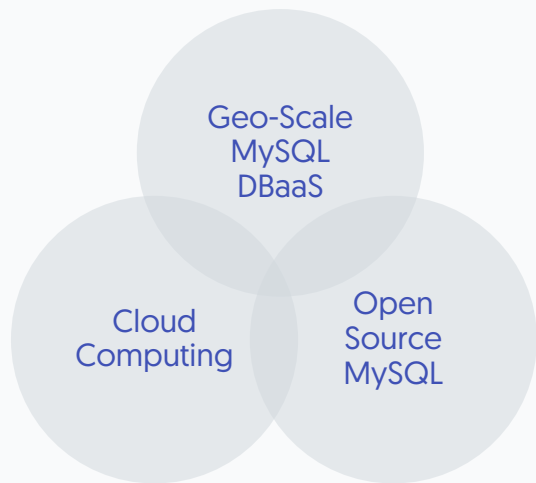
In the MySQL marketplace since the beginning (2002)

Father of Tungsten

Godfather of Galera (XtraDB Cluster)
Galera is based on Continuent m/cluster (launched 2004)

Officer
(and naturally a Gentleman) Finnish Navy

Sailor
Running a Tight Ship!

Where Does Continuent Fit In?

Geo-Scale
MySQL
DBaaS

Cloud
Computing

Open
Source
MySQL

Continuent has witnessed the rise of Open Source and Cloud Computing since 2004.

We have been at the forefront of the market need for platform-agnostic, highly-available, globally-scaling, clustered MySQL databases that are driving businesses to the cloud today.

Continuent is not the biggest. Never.

We are the best at what we do. Always!

Key Continuent Highlights

Solutions

- Solutions for continuous operations enabling **business-critical MySQL applications** to run on a global scale with zero downtime.
- Geo-distributed MySQL high-availability on-premises, in hybrid-cloud, and in multi-cloud environments.

Customers

- Leading SaaS, e-commerce, financial services, gaming and telco companies who rely on MySQL and Continuent to cost-effectively safeguard billions of dollars annual revenue.
- Include Adobe, Carfax, CoreLogic, F-Secure, Garmin, Marketo, Modernizing Medicine, Motorola, RingCentral, Riot Games, Vonage, and VMware.

Database experts

- Offer industry best 24/7 MySQL support services, bar none, to ensure continuous client operations.

Proven Continuent Team

- Our core team has been building data availability solutions since 2004

- We have a world-class support team
    - Each member with 15 or more years of operational database experience

- Our team is available to respond effectively and immediately to our customers' needs
    - Average response time for an urgent support request less than 3 minutes

Expert
TungstenClustering™
Industry-Best 24/7
MySQL Customer Service

Why Choose Continuent

100% Customer Satisfaction

during the most recent customer survey

97.5% Customer Renewal Rate

many multi-year subscription renewals

3 Average Response Time

in minutes for urgent customer support cases
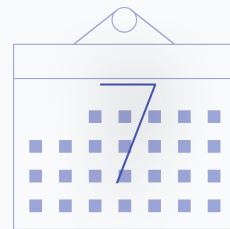
7 Average Customer Life-Span

years using Continuent solutions

Why Choose Continuent

900+ Tungsten MySQL Clusters
deployed by our largest customer

700+ Tungsten Replicator Instances
feeding into their various web front-end apps
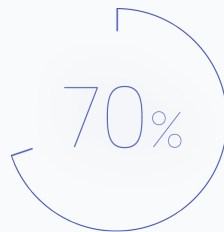
70% of Our Customers Are SaaS Providers
others are e-commerce, financial services, gaming, and telco providers

database
TRENDS AND APPLICATIONS
TREND-SETTING
PRODUCTS
2020

Tungsten Clustering
trend setting product 2020

The MySQL Availability Company

Proven Solutions

Our solutions handle billions of transactions per day and support businesses with billions of dollars in combined revenue:

In Summary

- The MySQL Availability Company
- Established in 2004
- Customers Industries include
  - SaaS
  - eCommerce
  - Finance
  - Telco
  - Online Gaming
- Business-critical MySQL apps
- From Startup to Enterprise companies

2004	Continuent Established
2009	3rd Generation Continuent Tungsten ships
2014	VMware Acquired Continuent to build DBaaS for vCloud Air
2016	"New" Continuent breaks away from VMware (after they abandoned vCloud Air)
2017	Major Tungsten release (v5) ships
2018	Tungsten v6 ships with major multi-site clustering changes
2020	Marketo is the first 10th anniversary Tungsten customer (grown from 4 clusters to 100 clusters)
202x	The Future….is in the Cloud – Tungsten Cloud

Customer Success Contacts

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THANK YOU FOR LISTENING

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The MySQL Availability Company